

AVAIL BUSINESS PACKAGE : VIP MOBILE

(1) The Benefits of VIP Mobile :

- 1. The easiest and simplest way to start your business, because you have "Ready Stock".
- 2. May increase the spirit and confidence of your potential business partner, because you have "Ready Stock".
- 3. Enhance the closing power, because you have "Ready Stock".
- 4. Strengthen the confidence and belief of your potential business partner, because you have "Ready Stock".
- 5. Provide you the maximum benefits.

(2) Low Risk : Uniqueness of the Products:

- 1. Daily use products.
- 2. Ready market.
- 3. Simple & easy.
- 4. Repeat usage.
- 5. Effective.
- 6. Long term market.
- 7. High quality.
- 8. Product not easily spoiled, moulded or rotten.
- 9. Easy to keep.

(3) The Maximum Profit : VIP Mobile

Example: FC Bio Pantiliner P40/ i-Food/ Lisselife (2+1) x 5 sets

Benefit (i) : Retail Profit

Distributor price P40 : (RM 320 + RM 55) x 5 = RM _____
 Retail price P40 : RM 200 x 15 = RM _____
 Retail Profit = RM _____

Benefit (ii) : FOC product x 1 : RM _____

Benefit (iii) : Performance Bonus

1050 BV x 10% = RM _____

If you are qualified

QM : 1050 BV x 20%	RM 210	<input type="checkbox"/>	DM : 1050 BV x 32%	RM 336	<input type="checkbox"/>
BM : 1050 BV x 23%	RM 241.50	<input type="checkbox"/>	CM : 1050 BV x 35%	RM 367.50	<input type="checkbox"/>
SM : 1050 BV x 26%	RM 273	<input type="checkbox"/>	SCM : 1050 BV x 38%	RM 399	<input type="checkbox"/>
GM : 1050 BV x 29%	RM 304.50	<input type="checkbox"/>			

Benefit (iv) : Avail VIP Mobile Business Fund (3%)

* Qualification:

- a) Personal Bonus Value (BV) ≥ 200BV
- b) Personal Sales or 1st Compressed Level Sales owning
3 VIP or more = 1 Point 6 VIP or more = 2 Points
- c) Purchase at least a VIP mobile (only once) to enjoy this fund.

* Example: Total Company Monthly Sales= 1,000,000 BV
 Avail VIP Mobile Business Fund = 1,000,000 BV x 3% = RM30,000
 Estimated Total Points per Month = 50 ~ 100
 Avail VIP Mobile Business Fund for Each Point = RM 300 ~ RM 600

If you are qualified for 1 point then you will get ± RM 450*

* The total amount of the Avail VIP Mobile Business Fund bonus is for you reference only. The exact amount of this bonus depends on the total company BV and total points of the current month.

Benefit (v) : FREE Avail Marketing Tools!

a) Avail Bag x 1pc	RM 30
b) Avail Badge x 1pc	RM 2
c) Avail Car Sticker x 1pc	RM 5
d) Avail Product Booklet x 1 booklet/product X 4	RM 12
e) Avail Pamphlet x 10pcs / product X 4	RM 4
f) Avail Product Catalogue (A3) x 10pcs	RM 2
g) Purple File x 1 book	RM 15
TOTAL	RM 70 <input type="checkbox"/>

Benefit (vi) : Leadership / Network Development Bonus ? ? ?

$$\text{Profit} = \frac{\text{(Total Return)}}{\text{(VIP Mobile Capital)}} = \text{_____} \%$$